

## **Drawing Near to Entrenched People**

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- A. Thought exercise
- B. Entrenched people
- C. How do we minister to the entrenched person?

### **I. Two things to consider**

- A. First, the origin and explanation for a person's entrenchment is complicated and messy.
- B. Second, entrenchment exists on a spectrum.
  - 1. "Resistant"
  - 2. "Indifferent"
  - 3. "Ready/motivated"

### **II. Two actions to practice**

- A. Biblical/theological starting point: God accommodates
- B. Action #1 - Practicing a welcoming posture
  - 1. Why practice a welcoming posture?
  - 2. How do I practice a welcoming posture?
    - a) *open-ended questions*
    - b) *Here are some common ways to begin a reflection*
- C. Action #2 - Use a back-door approach
  - 1. What is a back-door approach and why use it?
  - 2. How do I use the back-door?
    - a) *A back-door approach looks to find reasons to change within the individual.*
    - b) *A back-door approach accumulates these reasons and arranges them to create internal dissonance and choice points.*
    - c) *Using a double-sided reflection*

### **III. What if the person I'm working with doesn't change?**

1. Have you given this individual enough time in counseling to establish a relationship with you?
2. Are you meeting this individual where he or she is at?
3. Who does most of the talking?

### **IV. Conclusion**